



Time	Proceedings	
18.00 – 18.55	Registration and Welcome Drinks	
18.55 – 19.10	Introduction and Opening Remarks	Richard Foley, Senior Partner, Pinsent Masons Karen Frieze, Strategy International
19.10 – 19.50	<u>Session 1</u> Collaboration – how do you define it? What does successful collaboration look like and why is it important in 2017?	<u>Chair</u> Deborah Kobewka <u>Panellists</u>
19.50 – 20.15	Networking, Canapés and Drinks	Kate Orviss Dr Ajay Gupta Mariano Gonzalez Richard Cantlay
20.15 – 21.00	<u>Session 2</u> How can we accelerate our collaboration to make deals happen and increase export wins? And why is that important?	Julia Bileckyj Andy Barrett Lisa Goldstone Steve Buckley
21.00 – 21.10	Closing Remarks	Kate Orviss, Pinsent Masons
21.10 – 22.30	Networking, Canapés and Drinks	

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Chair







Deborah Kobewka
Managing Director,
Healthcare UK

Deborah has over 30 years' experience in healthcare, beginning her career in the pharmaceutical industry. Moving to IMS Health she held management positions in client services, sales and marketing, including leadership of the IMS publications business.

Panellists

-  **Kate Orviss**
Global Head of Healthcare Projects, Pinsent Masons
Kate leads the Global Healthcare Projects Team at Pinsent Masons that advises both public and private sector participants on major healthcare projects, joint ventures and partnership arrangements.
-  **Dr Ajay Gupta**
Group CEO, Indo UK Institute of Health
Ajay is a Consultant Orthopaedic Surgeon who has experience in running and managing hospitals and has been involved in developing strategies for hospital growth, often working at the interface between research and practice.
-  **Mariano Gonzalez**
Managing Director, Moorfields Eye Hospital Dubai
Mariano has been working in the healthcare industry for the last 25 years with responsibilities in both the public and private sector. Mariano joined Moorfields in 2012, managing their UAE operations. In 2015 he also became their Commercial Director for the UAE, based in London.
-  **Richard Cantlay**
Global Head of Healthcare Buildings, Mott MacDonald
Richard has spent the past 16 years delivering healthcare projects including primary care, mental health, elderly care and acute services. He is experienced in all stages of healthcare projects, from early OBC stage through to the operational period.

-  **Julia Bileckyj**
Associate Director, Royal Brompton and Harefield Hospitals Specialist Care
Julia was an intensive care paediatric nurse, before moving into senior roles in the private and public health care sectors in both the UK and overseas. She is currently Associate Director for Private Patients for Royal Brompton and Harefield Specialist Care.
-  **Andy Barrett**
Bid Director, Equitix
Andy has over 20 years experience in Project and Bid Management, with the last 12 years in the global PPP market specialising in the healthcare, education & local authority sectors.
-  **Lisa Goldstone**
Senior Managing Director, FTI Consulting
Lisa has over 15 years' experience in operational performance improvement and has extensive expertise across acute, community services, commissioning and whole health system projects. She has also led a number of high profile savings programmes at a variety of NHS Trusts.
-  **Steve Buckley**
ExCom, UKIHMA; Managing Director, OCS
After spending 20 years promoting British commercial interests in Asia as their Asia Pacific Advisor, Steve retired from the FCO in May 2016. Steve now runs his own Business Advisory company with a strong Asian bias and is Membership Director on the UKIHMA board.